

e-Sim

ADVERTISING TUTORIAL

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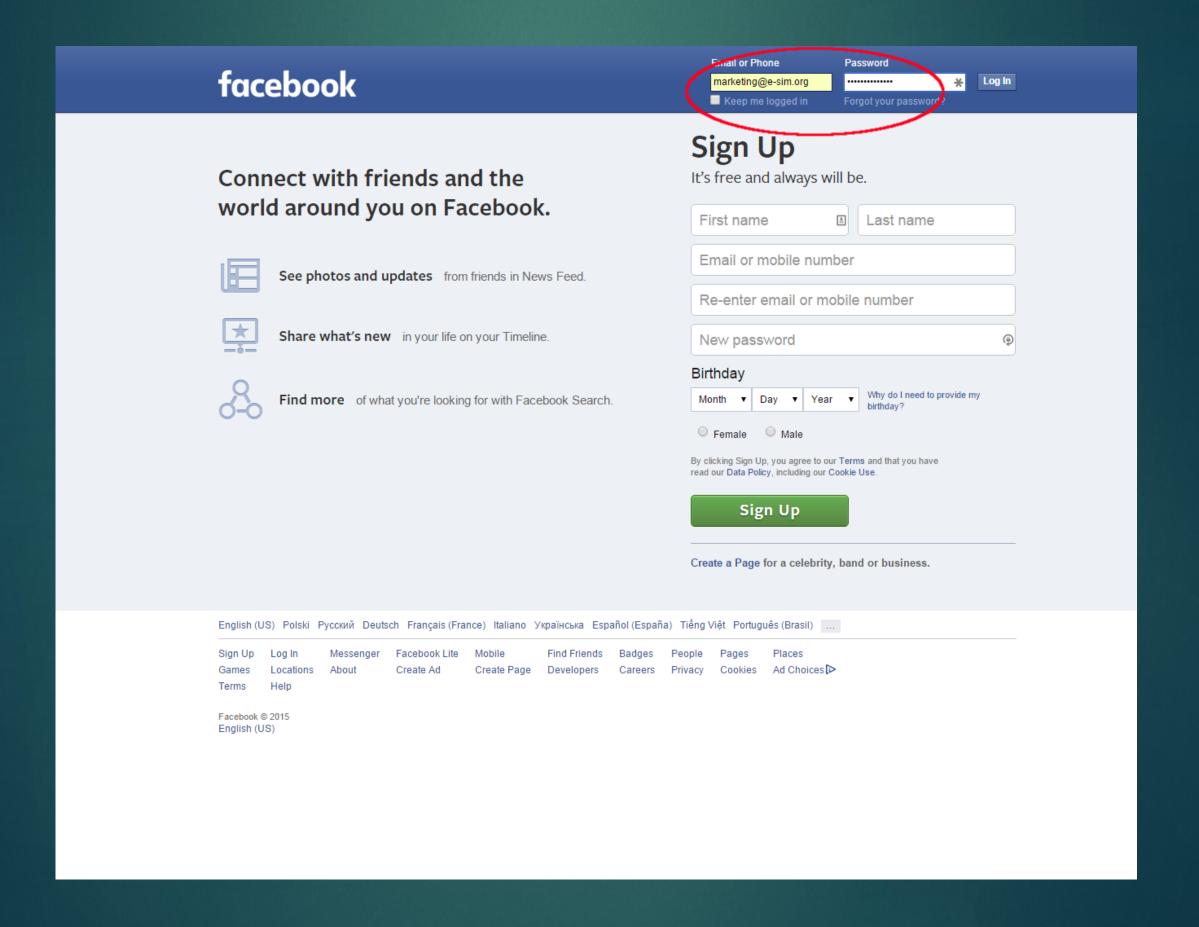
1. Creating a fanpage

- ▶ Login to Facebook
- ► Click create page
- ▶ Choose type of page & name
- ▶ Write the details
- ▶ Fill in "About" section
- ▶ Post on your fanpage

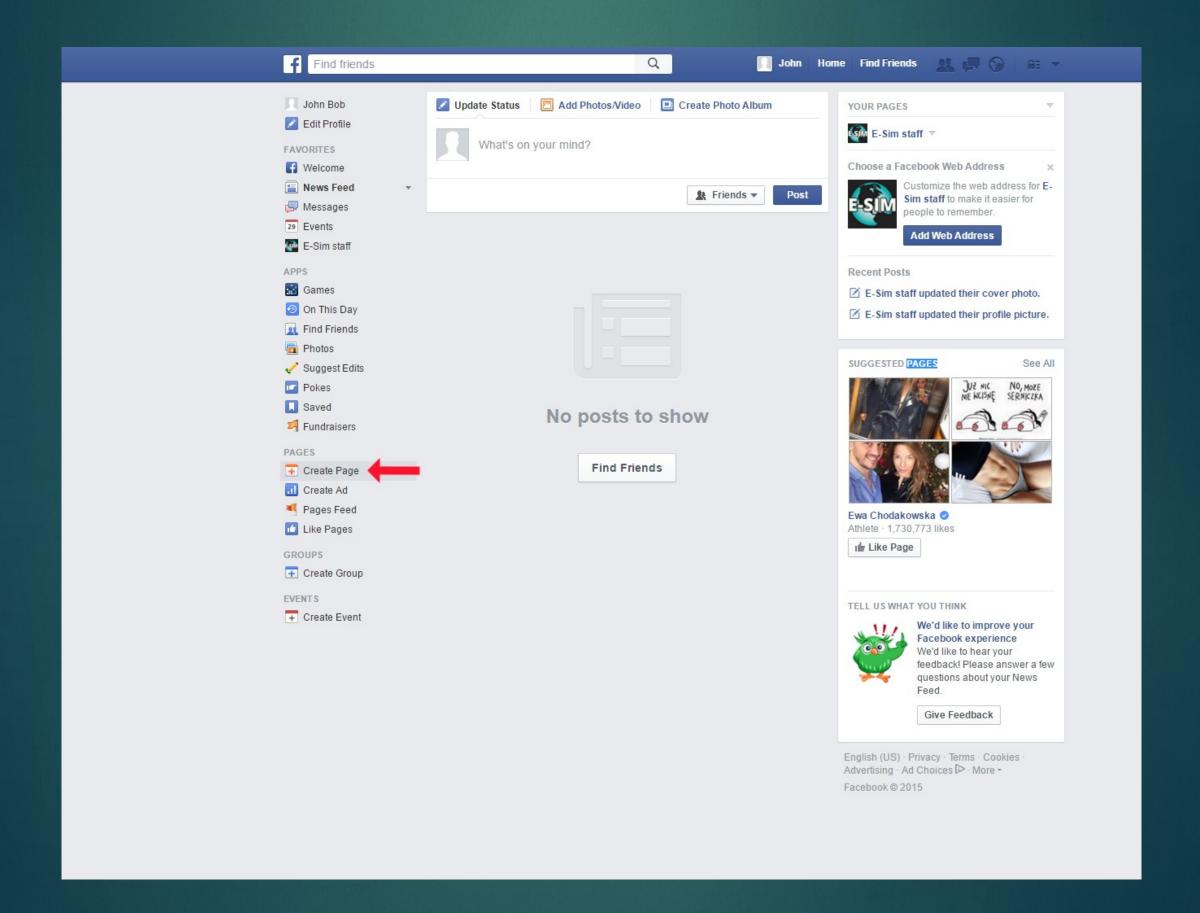
2. Making ads on Facebook

- ▶ Click: Add payment method
- ▶ Fill in your information
- ▶ Visit Ads Manager
- Choose "Send people to your website" objective.
- ► Write your reflink
- ▶ Define your target
- ▶ Set the budget
- ▶ Optimize for Link clicks to your Websites
- ▶ Set the manual bid, get charged for impression
- ▶ Upload single image
- ▶ Write a headline, description, choose placement
- ▶ Place order
- ▶ Wait till ad starts running
- ▶ Manage your ad.
- ▶ Analize the results of ad
- ► Tips
- ▶ Good working ad
- ► Contact

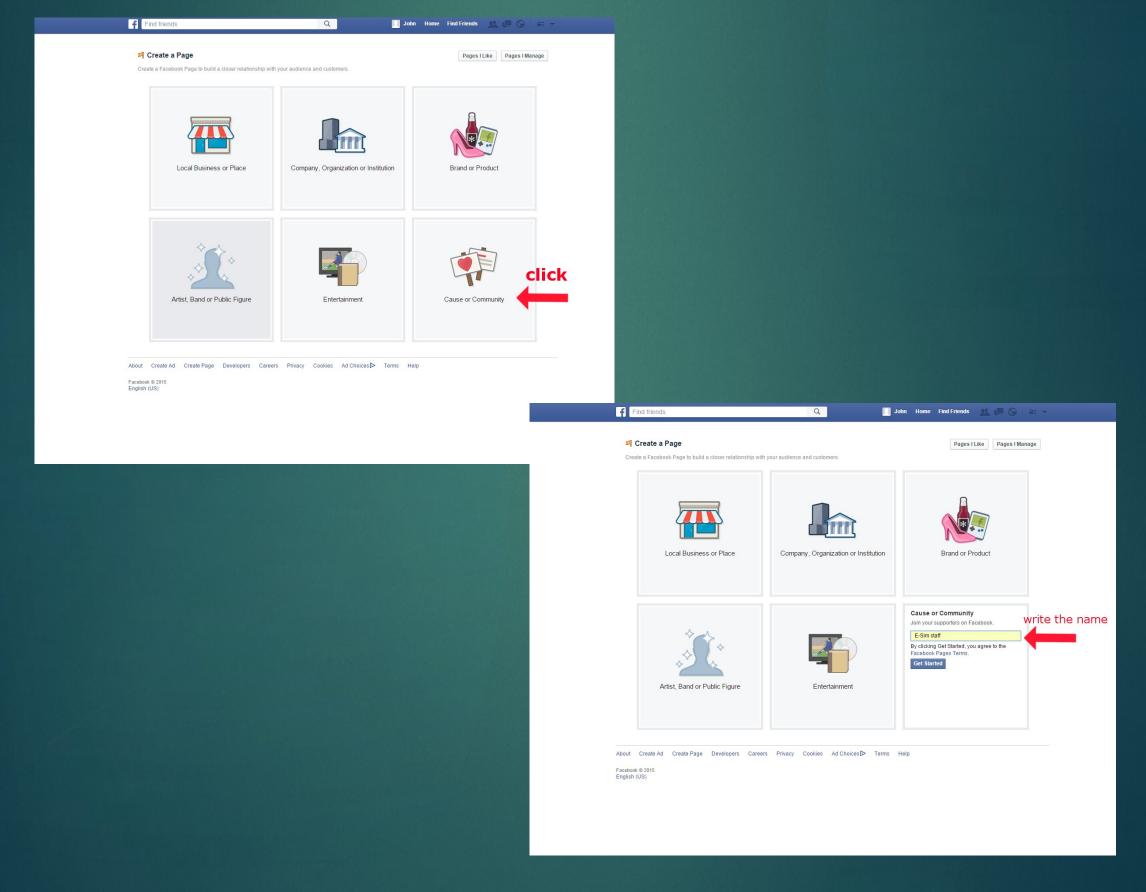
Log in to your Facebook account



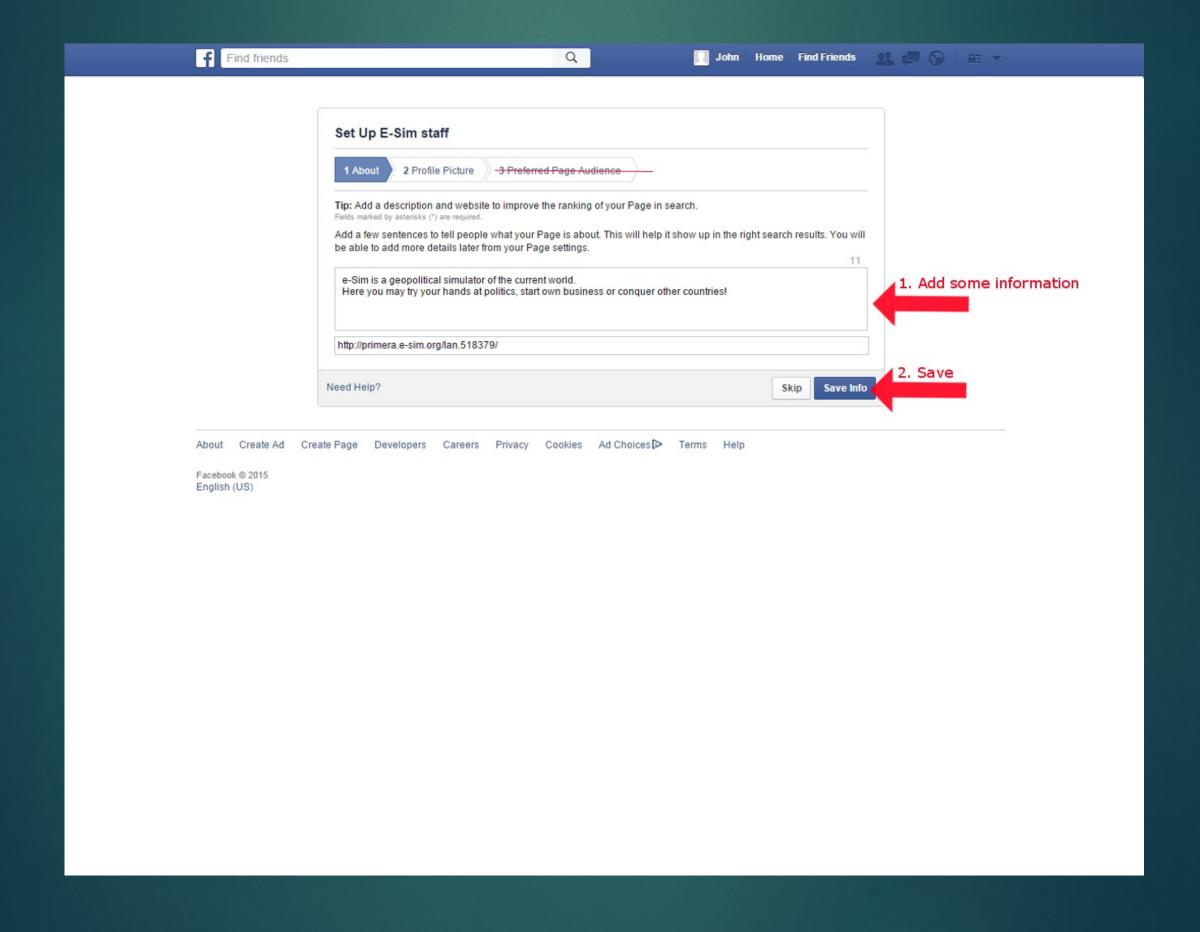
Click "Create Page" on the left panel



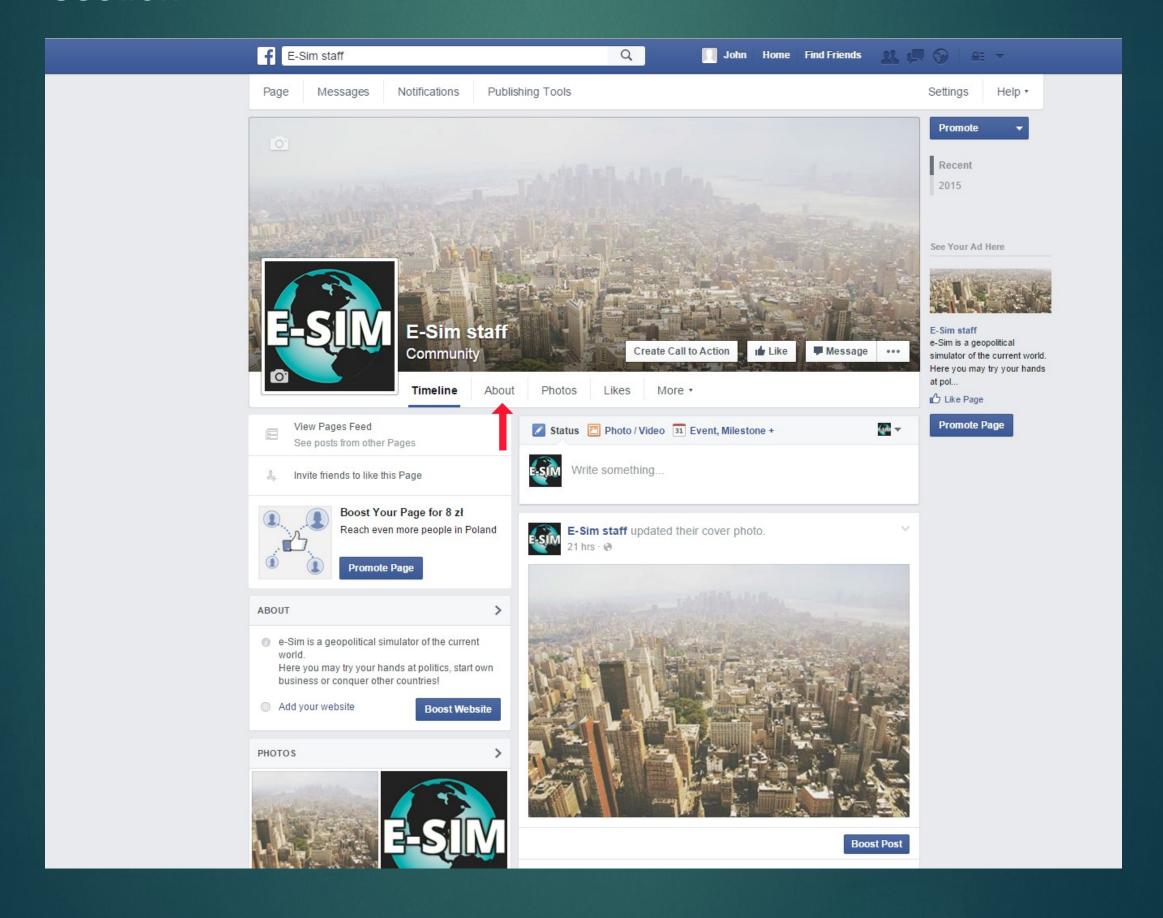
Choose the type of page you'd like to create. If you want to create a fanpage related to games or just about e-Sim we suggest you choosing "Cause or Community" or "Brand or Product". In a next step write the name of your fanpage.



It's time to write some details about your fanpage and upload a profile picture. "**Preffered page audience"** is not needed.



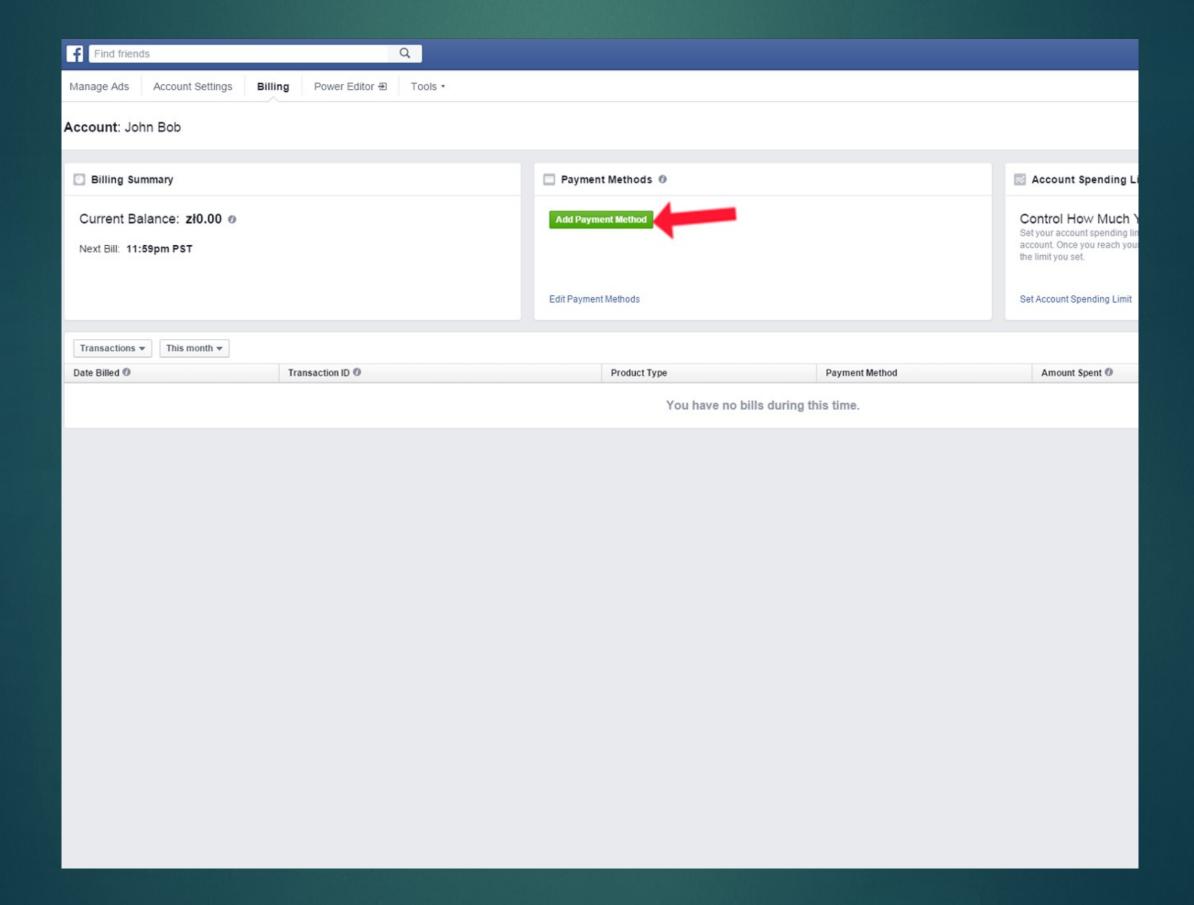
Your fanpage is ready! If you want to edit current information or add something more just go to "About" section.



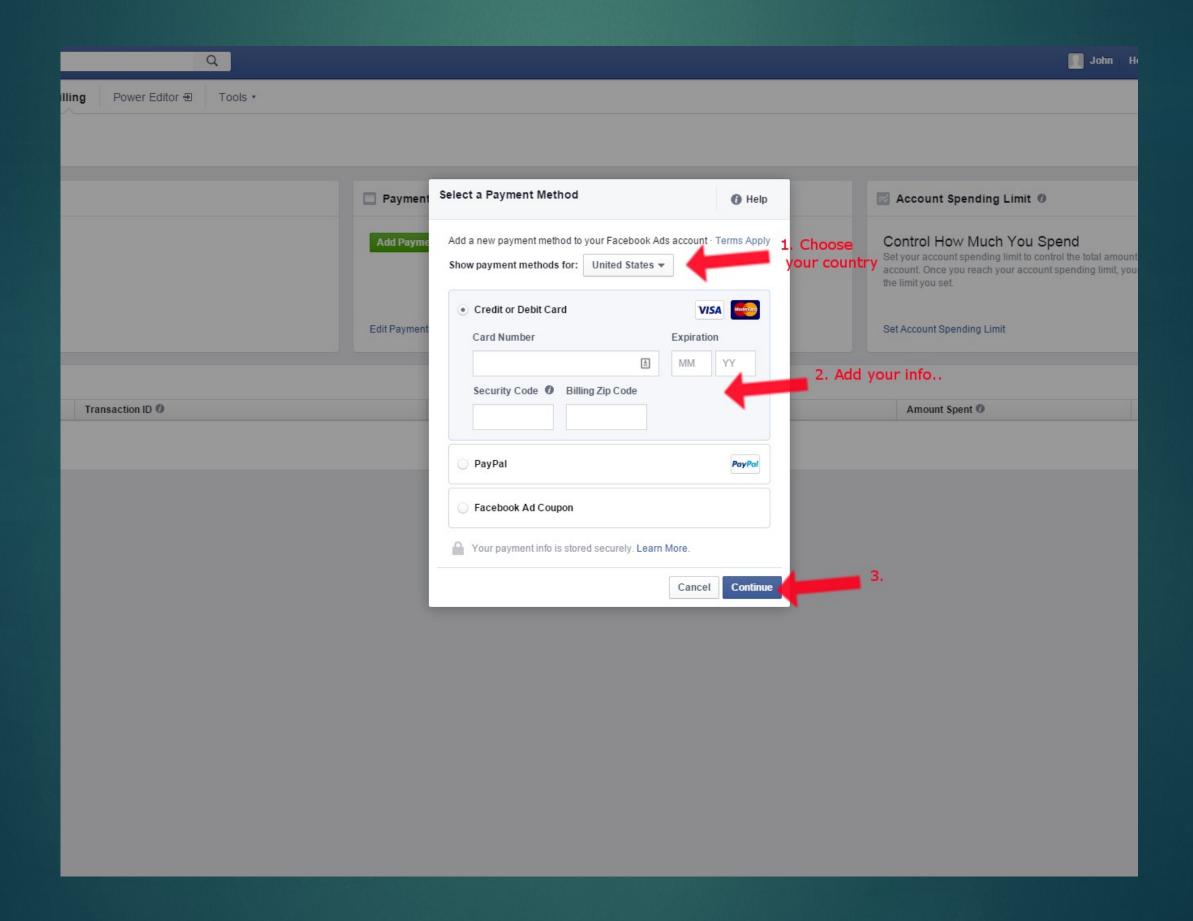
Now you can invite friends, write news& updates and add some pictures or videos. Inspiration (what to post) you can find on **e-Sim Officiall Fanpage.**



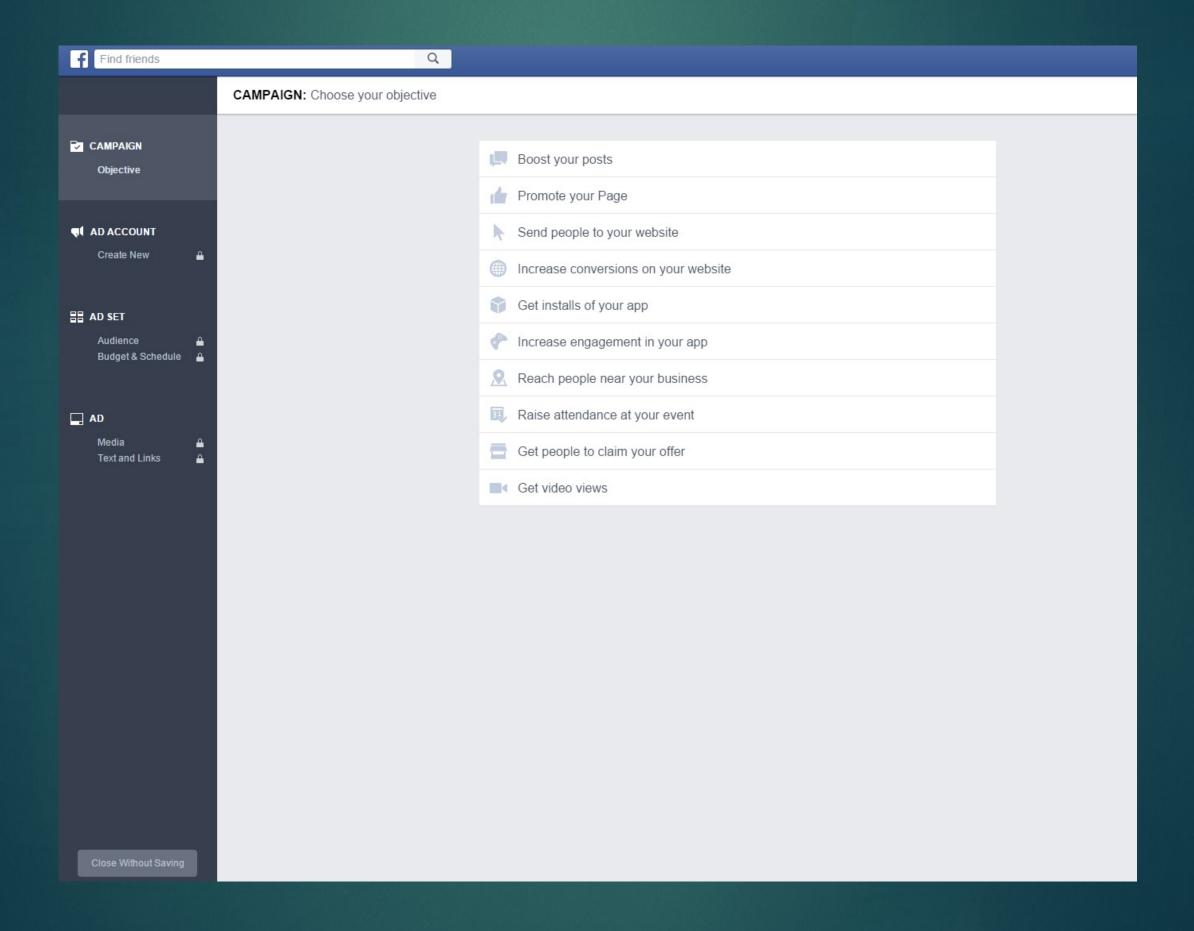
The first thing you'll have to do is setup your billing information. To do it, visit this site: https://www.facebook.com/ads/manager/billing, and click on "Add Payment Method".



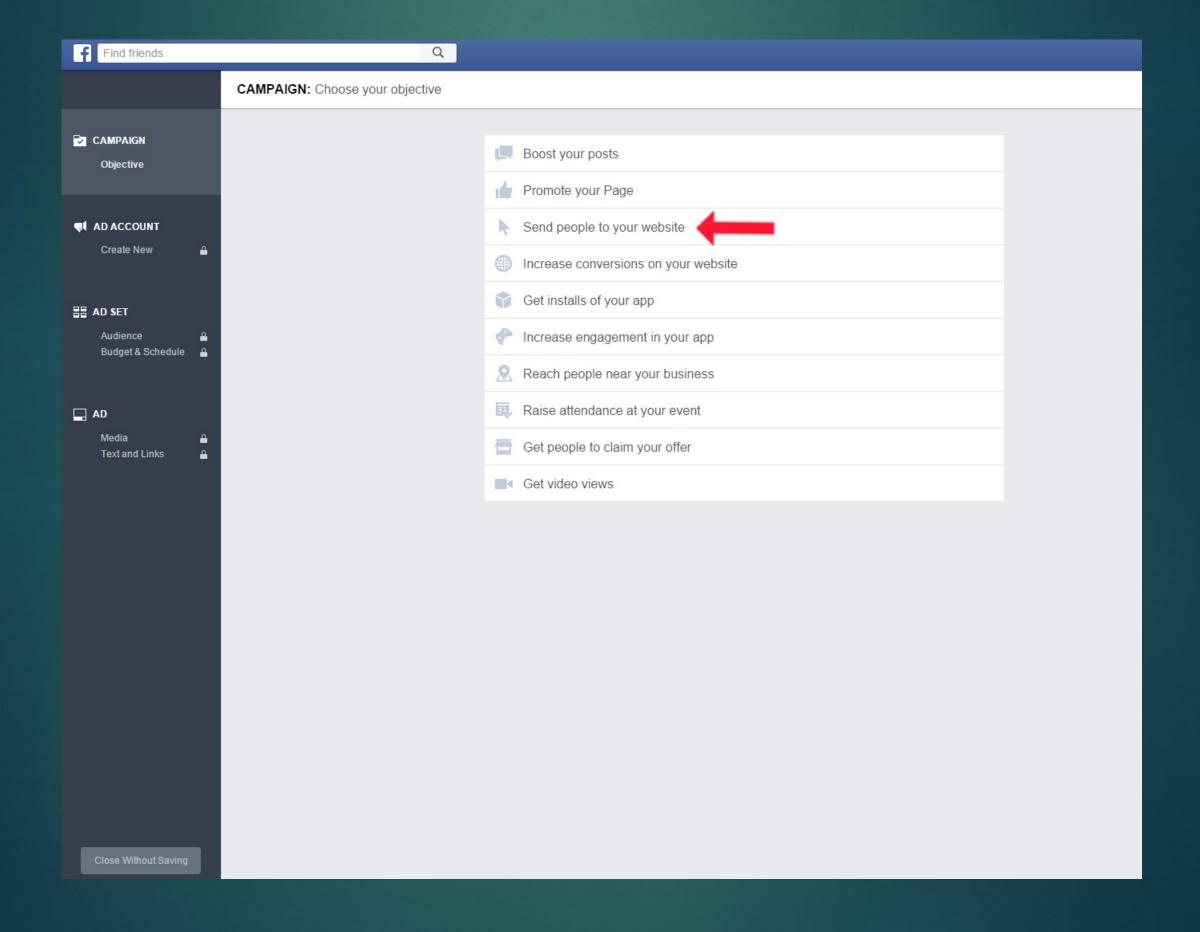
Choose the payment method you want to add, fill in your information and then click "Continue"



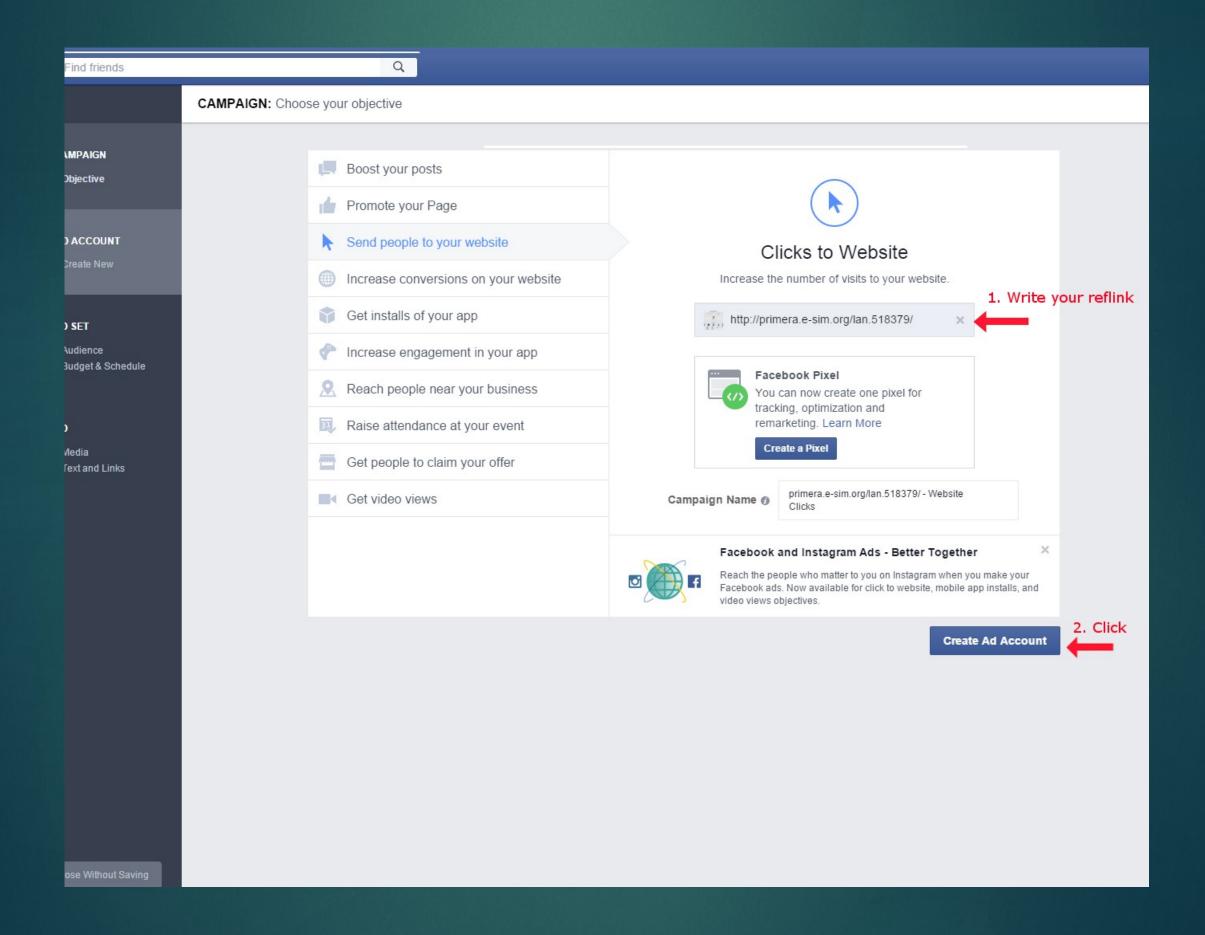
All right! It's about time to make your first ad. To do it, visit this page: https://www.facebook.com/ads/manager/creation/



Your advertising objective is what you want people to do when they see your ads. For example, you can create ads to get people to like your Facebook Page or to visit your website. To get the best results with e-Sim ads we recommend you to choose option "Send people to your website"



Enter the web page address that you want people to visit (it can be your reflink). When people click your advert, they will go to e-Sim.

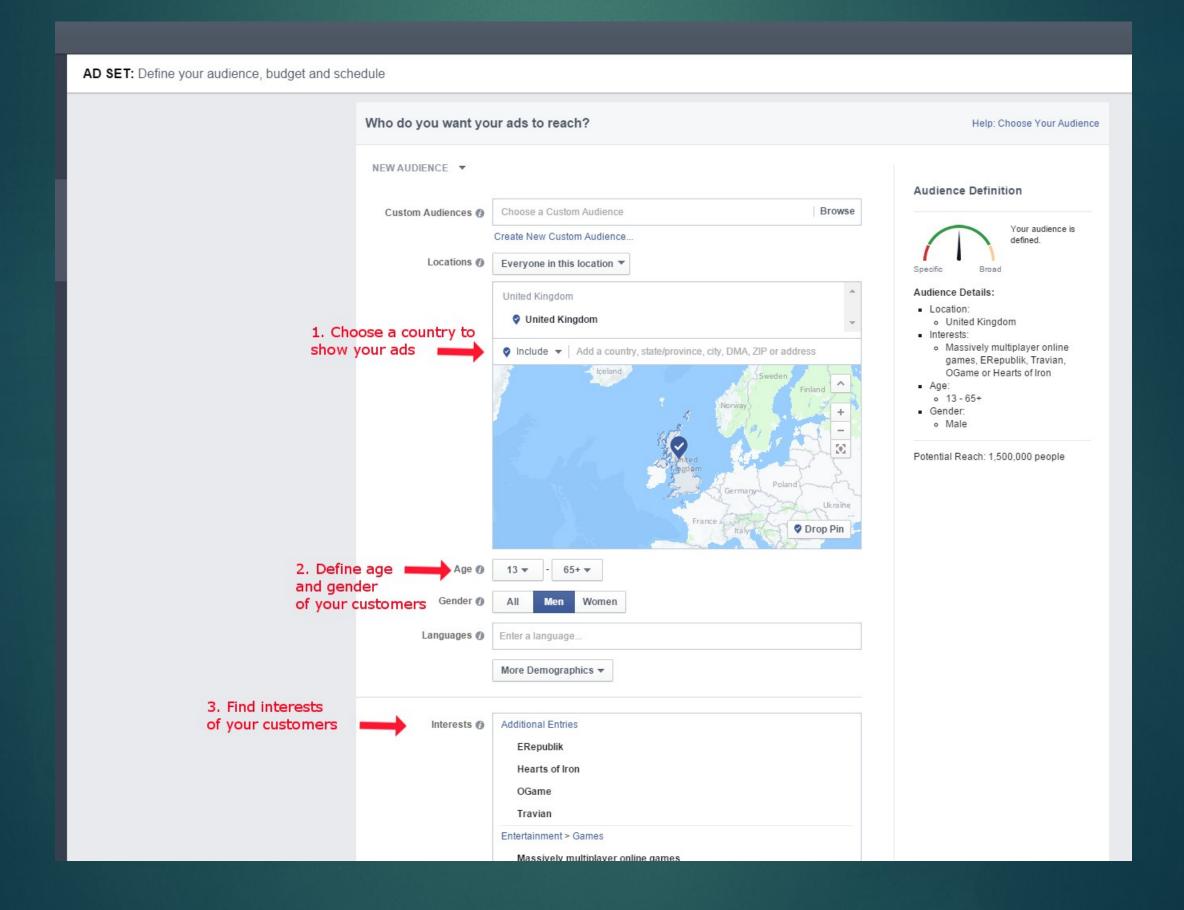


Now we will define who will see your ads. You can target your ad to people based on location and demographics like age, gender and interests. If you want to find new players of e-Sim we recommend you to choose:

Age: 13-65

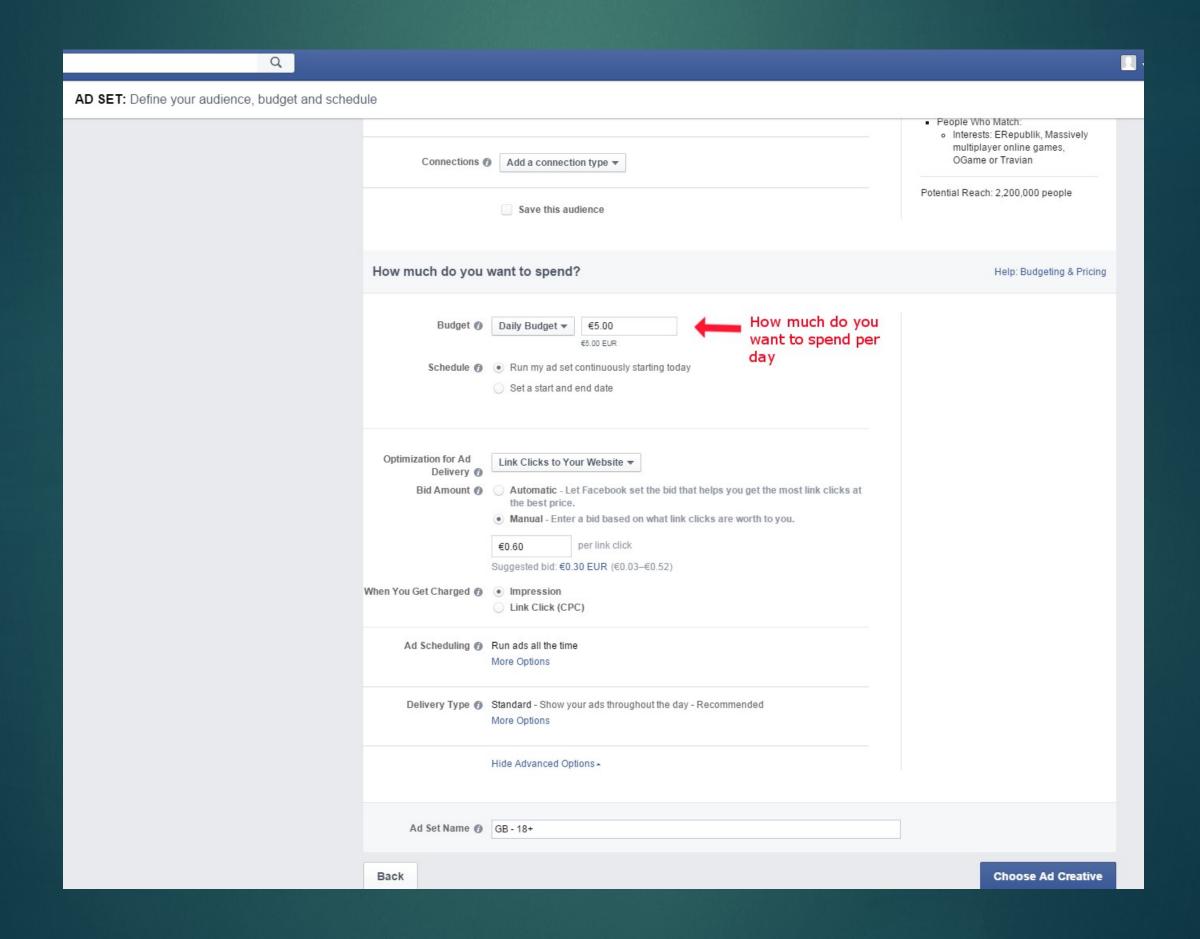
Gender: Male

Interests: Massive Multiplayer Online Game, Erepublik, Ogame, Travian, Hearts of Iron, Europa Universalis and some other games similar to e-Sim.

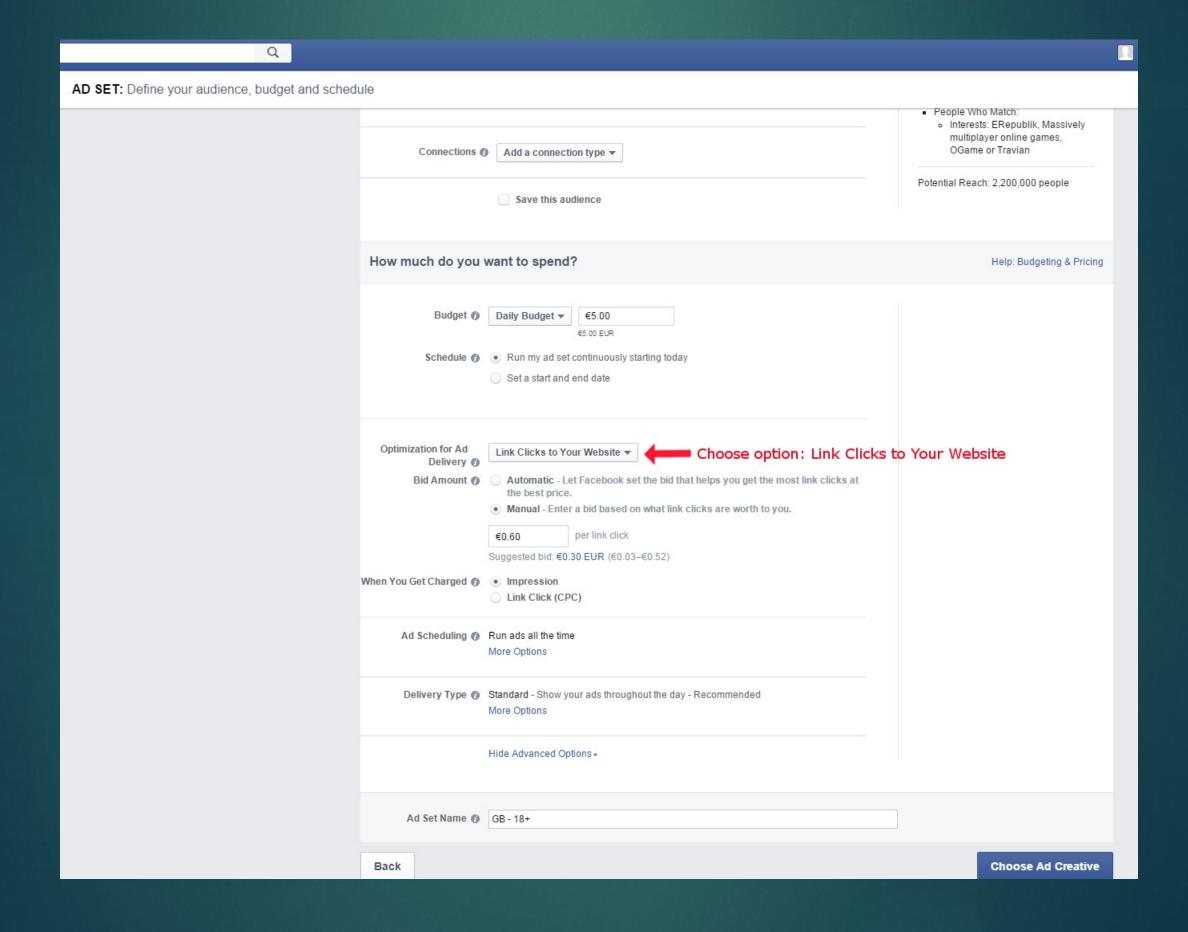


Now we need to set budget, ads optimization, bid amount and mark how to be charged.

Budget: You have the option to choose either a daily or a lifetime budget. It is how much you'd like to spend each day or in the whole time for this campaign. Whatever you choose the best way is to start with a small budget (3-5 euros).

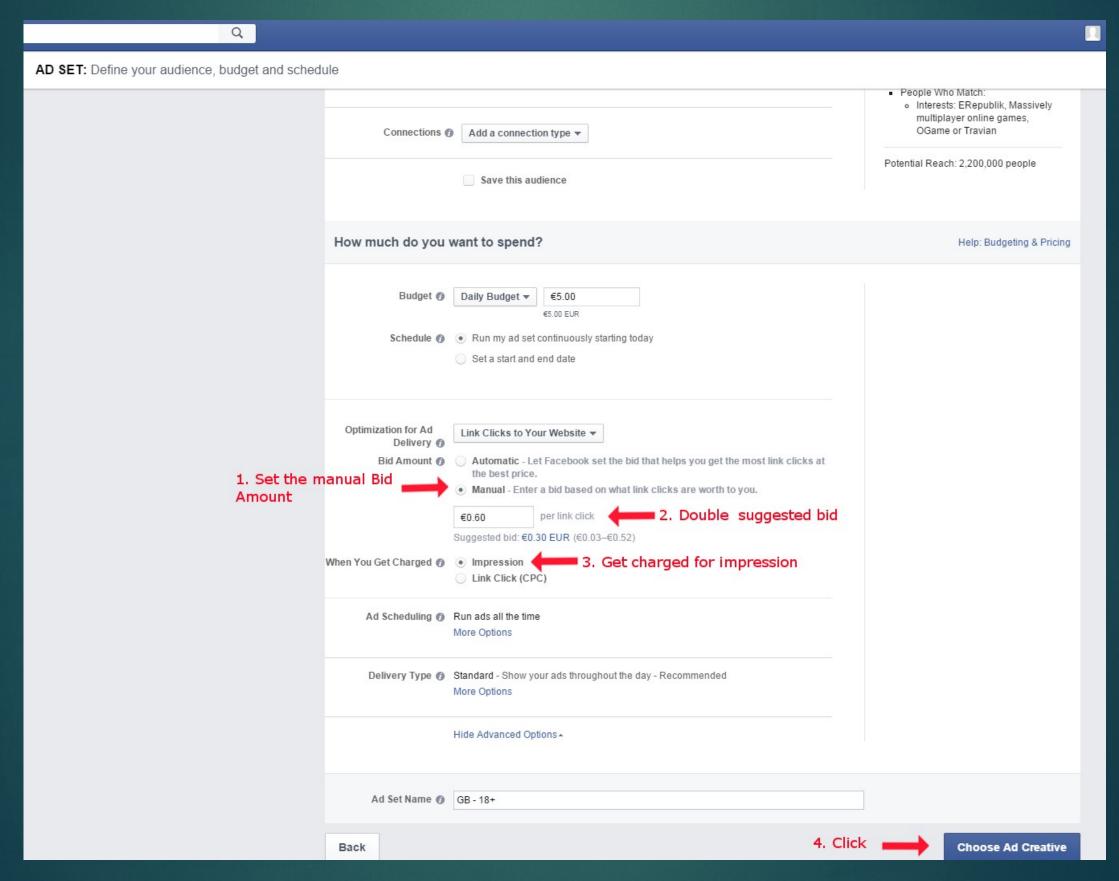


Ads optimization: With this method, Facebook optimizes your ad, showing it to people most likely to perform your desired action. If your advertising objective is "Send people to your website" we recommend here using option: "Link clicks to your Websites".



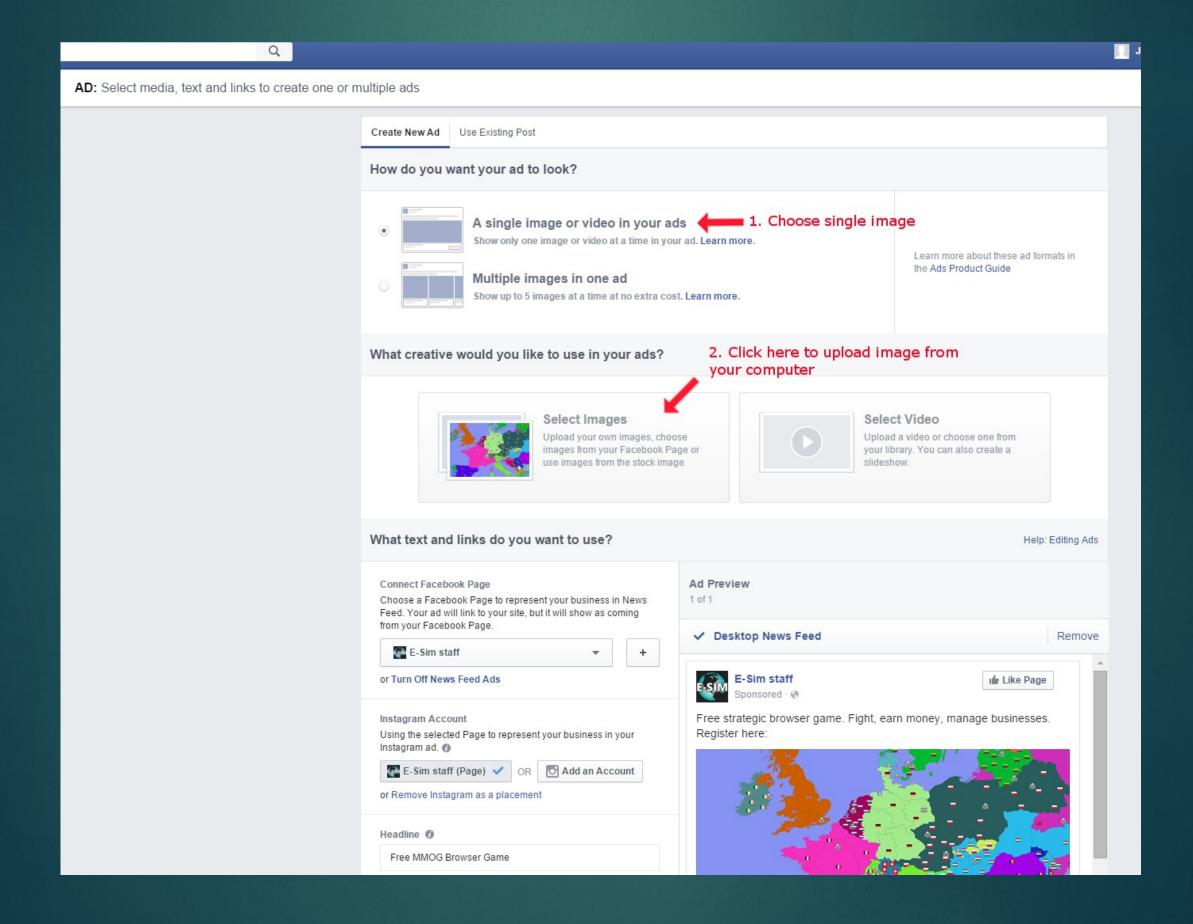
Bid amount is how much to pay for specific action. At this point <u>we</u> recommend to set the bid manual and to double the amount of suggested bid.

When you get charged: The pricing of Facebook ads is based on an auction system where ads compete for impressions based on bid and performance. You can only be charged for the number of clicks or the number of impressions your ad received. Our experience so far has been that costs of ads are lower when we use option: impression.

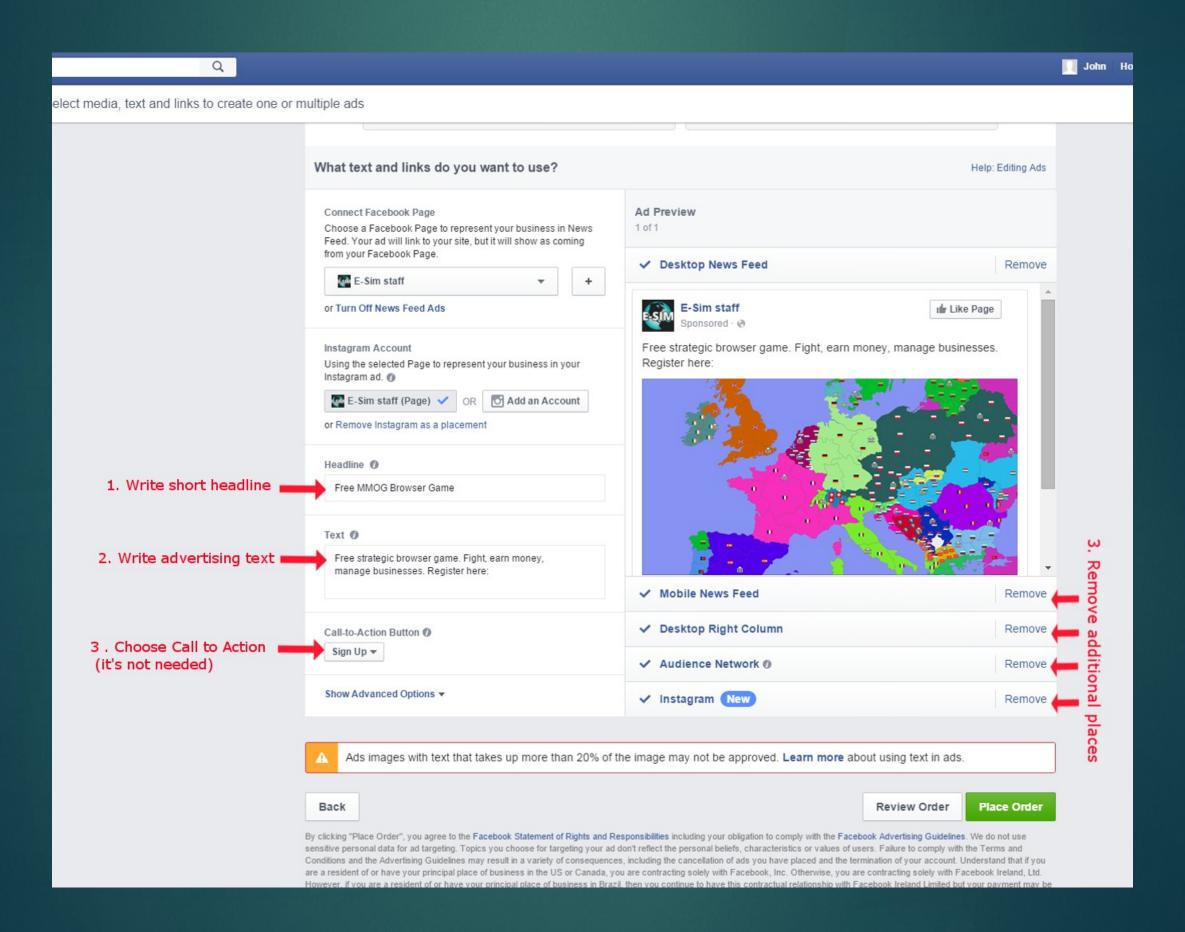


In a next steps let's focus on ad design.

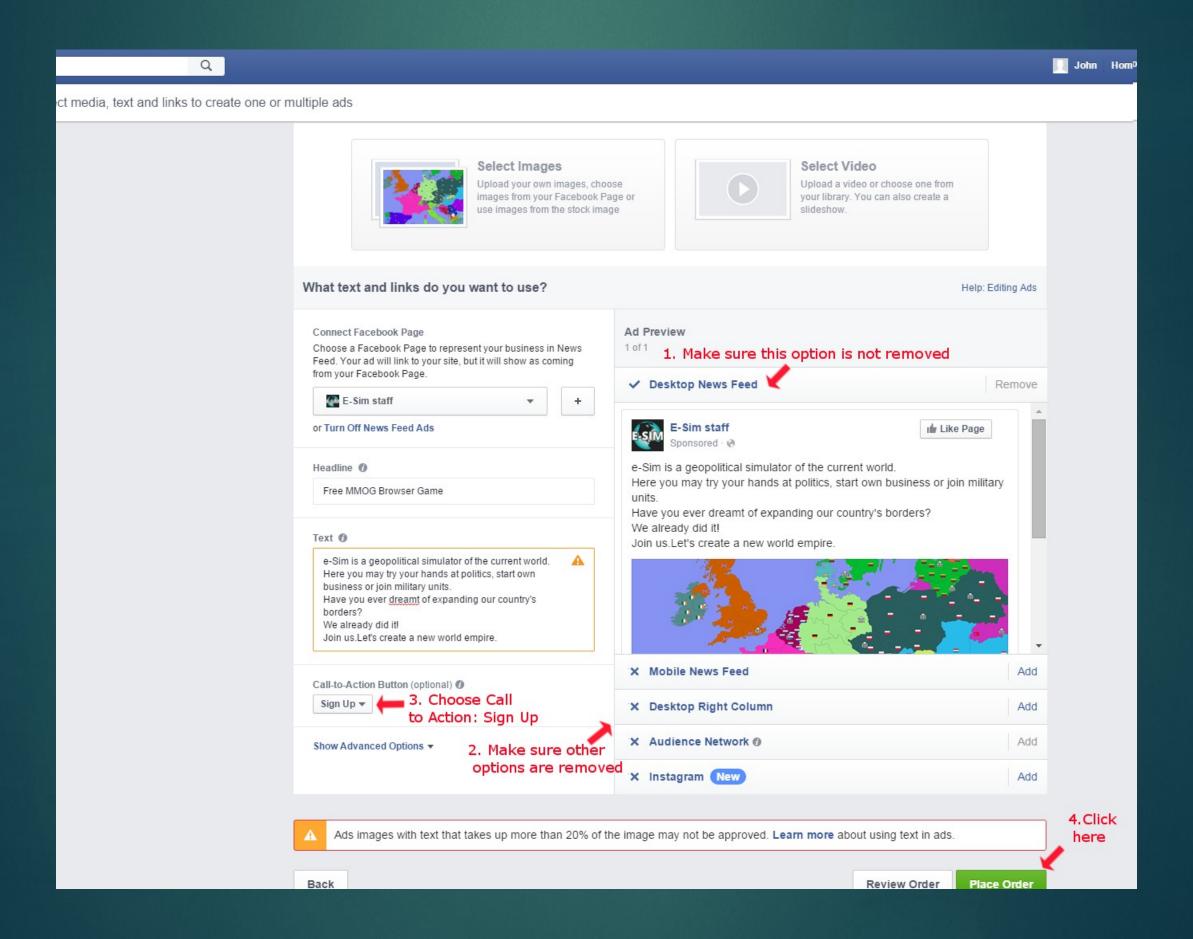
At the beginning you can choose between **single or multiple images** in your ad and select images for your advert. At this field we recommend to use: Single image or video.



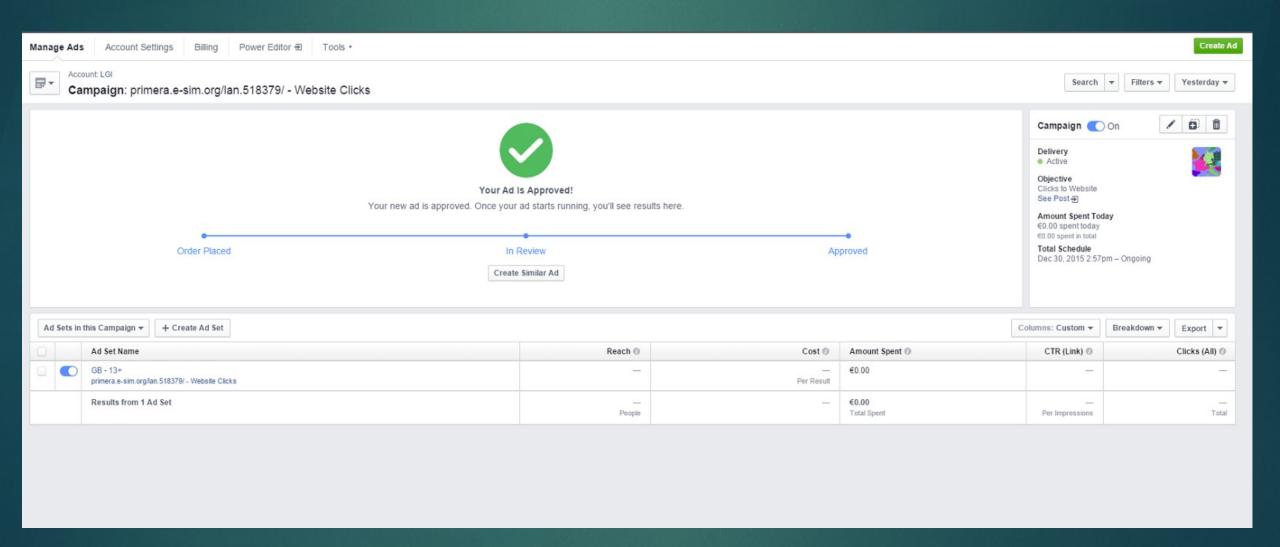
Now it's time to write a **headline**, **description** and choose a **Call to Action button** – such as Download or Sign Up. You can also choose where you want your ad to appear. Some placements may be selected for you by default while you're creating your ad, but you can remove the ones you don't want. Here we recommend to remove all placements despite: "**Desktop News Feed**".



At the end check one more time all your settings and click: "Place Order". Congratulations [] Your ads is ready.



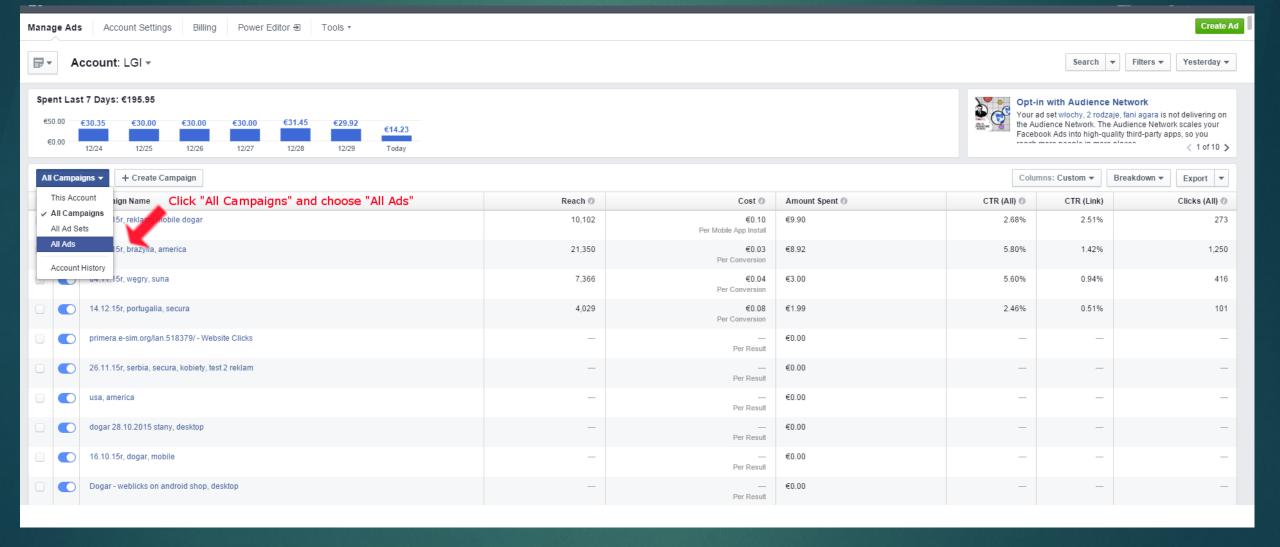
If you see this website now, your ad was approved. It only remains for you to wait till the ad starts running. It may take from 30 minutes to even the whole day. If your ad starts running you will see here some results.



If your ad is aproved and start running, you can see data on how it's doing in your reports. This can include how many people saw your ad, how many people clicked your ad and how much it cost.

To see aggregate data on all ad campaigns you're running and how they're performing:

- Go to ads manager: https://www.facebook.com/ads/manager/account/campaigns/
- 2. Click the All Campaigns dropdown and choose All Ads.
- 3. You can see the results of all (made by you) ads.

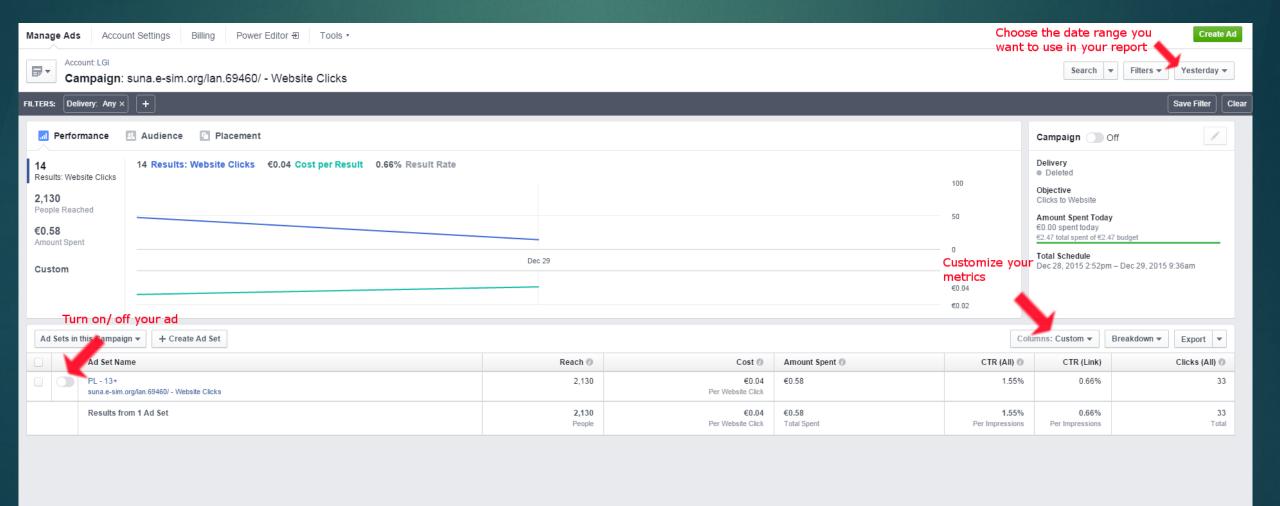


By managing campaigns on Facebook you can also create and export reports to see your most important ad metrics. Learn how to quickly create a reports here: https://www.facebook.com/business/help/1452248935049010

If you would like to advertise e-Sim we recommend you to check following statistics in reports:

- CTR the good score is above 2 %
- Results (how many people click on ad)
- Cost (how much you pay for Website Click)
- + Additionaly we recommend checking in game how many peple have came to the game using your reflink.

If ad cost too much or is ineffective you can turn it off.



To sum up we want to tell you some tips:

- By creating an ad please remember that you can only have 20% of text on the picture
- From our experience the best work ads which are DEMOTIVATORS with map and short slogan
- The best advertising texts contain information what is e-Sim, what's the current situation of your country in e-Sim and how to join the game
- It is much better to make ads in your local language
- In a next page we are presenting one of our most effective ad. You can copy it, make similar or ask us about specific ad for your country.

One of our best working ad (picture +advertising text)



Advertising text:

e-Sim is a MMO strategy game, which moves you to a virtual world. Here you may try your hands at politics, start own business or join military units. At the moment our country has strong position on a world stage. In the past few days, we have defeated Russian players. Now we are preparing to take over the rest of northern countries!

Join now and be part of the great community of Turkey. Register in game here:

Should you require any assistance or have any troubles with creating fanpage or making ads please send your questions here: marketing@e-sim.org